

ORDER EXECUTION REPORT 2017/18

Following implementation of MiFID II, on 3rd January 2018, we are required to publish annually, a summary of the top five execution venues where orders were executed for each financial instrument class in which we deal, together with information on the quality of execution obtained. This is the first such report we issue, which covers the period 1st April 2017 to 31st March 2018.

Whilst achieving best execution is a regulatory requirement, we view it as fundamental in ensuring that our clients receive the high level of service which they demand from us. We have no ties or obligations to deal through any particular execution venue and choose a counterparty at the time of execution based on our ability to achieve the best result for our client at that time. Details of how we approach executing orders, together with a list of the execution venues we use, can be found in our Order Execution Policy.

ANALYSIS OF ORDER EXECUTION

We perform monitoring of the execution quality of our orders on an ongoing basis using LiquidMetrix's trade analytic tools, whereby over the period, we remain satisfied that we have consistently achieved best execution for our clients across the different financial instruments in which we deal, and when considering the different methods of execution we utilise.

For example, our analysis of orders executed via the Retail Service Provider (RSP) network - an electronic quotation and dealing system, which gives direct access to pricing and execution via 'market makers', and which accounts for the majority of our order executions - concluded that over 98% of trades were dealt at, or better than, the benchmark market price.

During our monitoring, trades that were highlighted as not achieving best execution were separately reviewed. Following analysis these outliers were shown as "false positives" e.g. they occurred as a result of factors which could not be mitigated, such as price changes at the moment of execution. Overall, our analysis did not highlight any negative trends or themes that caused our approach to execution to be revisited.

TOP 5 EXECUTION VENUES

The tables on the following pages (Appendices I to V) have been produced on a best endeavours basis as the required data was not always available prior to MiFID II implementation. We do believe, however, that the tables provide a fair representation of our order flow.

Appendix I

Class of instrument	Equities – Shares and depository receipts (Tick size liquidity bands 5 and 6 – i.e. equities which trade over 2,000 shares per day)				
Notification if <1 average trade per business day in the previous year	No				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as a percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Winterflood Securities (8BRUP6V1DX3PIG2R0745)	31.8%	50.7%	-	-	-
Investec Bank Plc (84S0VF8TSMH0T6D4K848)	29.1%	11.4%	-	-	-
Peel Hunt LLP (5493007DWN0R4YBM4C84)	14.6%	13.0%	-	-	-
KCG Europe Limited (549300346EFUPFCXJT79)	10.1%	12.2%	-	-	-
Jeffries International Ltd (S5THZMDUJCTQZBTRVI98)	8.6%	5.8%	-	-	-

Appendix II

Class of instrument	Equities – Shares and depository receipts (Tick size liquidity bands 3 and 4 – i.e. equities which trade between 80 and 1,999 trades per day)				
Notification if <1 average trade per business day in the previous year	No				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as a percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Investec Bank Plc (84S0VF8TSMH0T6D4K848)	21.6%	7.0%	-	-	-
Winterflood Securities (8BRUP6V1DX3PIG2R0745)	19.3%	33.5%	-	-	-
Peel Hunt LLP (5493007DWN0R4YBM4C84)	11.5%	14.0%	-	-	-
Numis Securities Limited (213800P3F4RT97WDSX47)	8.6%	6.5%	-	-	-
KCG Europe Limited (549300346EFUPFCXJT79)	6.7%	8.2%	-	-	-

Appendix III

Class of instrument	Equities – Shares and depository receipts (Tick size liquidity bands 1 and 2 – i.e. equities which trade between 0 and 79 trades per day)				
Notification if <1 average trade per business day in the previous year	No				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as a percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Winterflood Securities (8BRUP6V1DX3PIG2R0745)	25.7%	30.5%	-	-	-
Canaccord Genuity Ltd (ZBU7V5V5NIMN4ILRFC23)	19.0%	8.9%	-	-	-
Peel Hunt LLP (5493007DWN0R4YBM4C84)	11.6%	13.9%	-	-	-
Cantor Fitzgerald Europe (549300KM6VUHPKQLQX53)	7.9%	12.0%	-	-	-
Panmure Gordon (UK) Ltd (213800GM8RB7MS4L3Z24)	6.2%	6.5%	-	-	-

Appendix IV

Class of instrument	Debt Instruments (Gilts and bonds)				
Notification if <1 average trade per business day in the previous year	No				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as a percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Royal Bank of Scotland (RR3QWICWWIPCS8A4S074)	48.8%	37.1%	-	-	-
Barclays Capital Secs. Ltd (K9WDOH4D2PYBSLSOB484)	15.8%	9.9%	-	-	-
Winterflood Gilts Limited (213800BD519H2YV9R748)	13.6%	23.5%	-	-	-
RBC Europe Limited (TXDSU46SXBWIGJ8G8E98)	9.8%	8.7%	-	-	-
Peel Hunt LLP (5493007DWN0R4YBM4C84)	7.5%	12.2%	-	-	-

Appendix V

Class of instrument	Exchange Traded Products (Exchange Traded Funds and Exchange Traded Commodities)				
Notification if <1 average trade per business day in the previous year	No				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as a percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Peel Hunt LLP (5493007DWN0R4YBM4C84)	82.2%	92.2%	-	-	-
Winterflood Securities Ltd (8BRUP6V1DX3PIG2R0745)	16.4%	7.3%	-	-	-
Stifel Nicolaus Europe Ltd (213800BVEFNZ8UYPKL03)	1.4%	0.6%	-	-	-
N/A					
N/A					